

YOU
ORDER
WE
SHIP

WE
MAKE
IT
EASY



Motor State Distributing specializes in traditional high performance business to business distribution, international sales and eCommerce fulfillment.

WHY MOTOR STATE?

The Motor State Advantage

We know how important it is to have the parts you need, when you need them, and delivered on time. In today's fast-paced world the expectations have never been higher. Motor State's massive parts inventory gives you assurance that the parts you want are in stock and ready to ship. Combine that with our state-of-the-art shipping technology and its clear why dealers like you around the world rely on Motor State Distributing every day.

Domestic Sales

Dedicated to serving performance automotive customers throughout the United States, our Domestic Sales staff combines years of hands-on experience with professional expertise, both very important benefits for any high performance fabrication, engine building, machine shop and/or speed shop.

International Sales

Our veteran International Sales Department is a driving force in the global performance parts distribution market. Our talented group has over 25 years of experience servicing customers around the world, focusing on their specific needs with individual and personalized attention.



eCommerce Fulfillment

eCommerce businesses across the country have come to rely on our expertise to consistently and efficiently pull, pack and ship their orders. Our experienced team works diligently to fill each order the same day it is received with the highest level of accuracy in the industry. Our electronic service options vary from totally manual to totally integrated, depending on your needs and capabilities. Our services allow you to concentrate on scaling up your operation while we take care of your orders.

TOOLS AVAILABLE TO OUR DEALERS

eCommerce Fulfillment Services

- Blind drop shipping
- Custom packing slips with your logo
- Data feeds for pricing and availability at whatever intervals you need them
- Various levels of electronic integration - B2B eCommerce ordering, basic electronic integration and complete EDI

Electronic Dealer Sales Support Tools

- Free online parts look up and ordering
- Motor State mobile site
- Online customer order forms
- Full assortment of catalogs available online
- Fully customizable retail sale flyer
- Customizable line card
- eFlyers
- New product video information

Publications / Catalogs

- Late Model Muscle Catalog
- Allstar Performance Parts and Equipment Catalog
- Open Wheel Parts and Accessories Catalog
- Drag Racing Parts and Accessories Catalog
- Hot Rod and Early Muscle Catalog
- Engine Builder Catalog
- Truck Parts and Accessories Catalog
- Circle Track Parts and Accessories Catalog
- Bi-Monthly Sale Flyer
- Performance Report Bi-Monthly Newsletter



PriceGuidePro®

Price Guide Pro is Motor State's B2B eCommerce solution, built from the ground up for our dealers, with tools and functionality they have asked for over the last 15+ years. We remain committed to providing our dealers with an industry leading platform and a world class user experience.



Allstar Performance Division

Allstar Performance is our line of high quality specialty products and equipment. Offering thousands of items to cover practically every segment in the performance aftermarket, Allstar Performance has become known for offering many items to assist your customer's needs. A full color catalog with over 250 pages is available in print or online.

- **Attractive Packaging**
- **Excellent Profit Margins**
- **Aggressive R&D and New Product Development**

OVER 50 YEARS OF EXPERIENCE PROVIDING FULL SERVICE DISTRIBUTION OUR CUSTOMERS DESERVE AND DEPEND ON

We work hard to have the parts you want on hand when you need them.

Over 630 brands and expansive inventory depth are key components in providing you with one of the largest and most comprehensive performance and hardcore racing parts inventories in the world. Inventory updates in “Real time” keep you informed to the minute, giving you assurance the parts are there when you need them.



2016 Winner

Performance Warehouse Association
Reseller of The Year Award



Six-time Winner

SEMA Warehouse Distributor of The Year Award





INVESTING IN THE FUTURE

Our newly completed distribution center expansion increases our total space to over 416,000 square feet.

A significant investment in our company's future and equally important, an investment in the futures of our customers and their businesses as well. Technology upgrades, high bay storage, state-of-the-art picking modules and automated conveyance and sortation equipment, are all components that will help reduce order picking times and increase the speed of processing and shipping your orders. We make it easy... you order, we ship. It's what we do.



8300 Lane Drive, Watervliet, MI 49098
Phone: **800-772-2678** Fax: **800-772-2618**

motorstate.com

